



【Business Development】 Outsourcing business development

Corporate sales experience/business deve

Job Information

Recruiter

[JobImpulse](#)

Job ID

1572380

Industry

Temp Agency, Outsourcing

Company Type

Small/Medium Company (300 employees or less) - International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

6 million yen ~ 8 million yen

Work Hours

9:00~18:00 (休憩60分) ※残業あり (時間に応じて別途支給)

Holidays

年間休日120日 完全週休二日制 (土日祝) 有給休暇 (初年度10日/試用期間後に付与)

Refreshed

April 21st, 2026 01:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Daily Conversation (Amount Used: English usage about 25%)

Minimum Japanese Level

Native

Minimum Education Level

High-School

Visa Status

Permission to work in Japan required

Job Description

◆ Recruitment Background

Our company provides facility management (FM) services, which are assigned to manage corporate facilities. We are currently recruiting additional staff to support our business expansion. Corporate sales experience and industry knowledge are particularly welcome.

You will be responsible for proposing and selling facility management services to corporations.

In addition to new business development, you will also be able to work on short-term sales, such as annual proposals and spot support.

[Main Duties]

Planning and proposal sales to corporate clients
Vendor management (quality, contract, billing, etc.)
Help desk work
Customer support (inquiries, complaint handling)
Facility patrols, minor equipment inspections
Preparation of various reports and proposals

◆ Career advancement environment

Enjoy English proficiency in a global company
Career path to site management or a head office back office position
Many opportunities to collaborate with senior, professional colleagues

Required Skills

[Required]

Corporate sales experience (regardless of industry)
English language proficiency or willingness to learn

[Preferred]

Industry knowledge related to face-to-face management
English language proficiency (TOEIC score 800 or above)

Company Description