



PR/096470 | Business Development

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1572297

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

April 7th, 2026 14:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Native

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title: Business Development

Location: Singapore

Your New Company Join a global leader in testing, inspection, and certification (TIC) services, specializing in minerals and commodities. The company is committed to delivering reliable solutions and building strong partnerships across the region. This is your opportunity to be part of a dynamic team driving growth in Southeast Asia.

Your New Role As a Business Development Executive, you will spearhead efforts to expand the company's footprint in Singapore and the surrounding region. Your role will focus on generating new business opportunities, nurturing client relationships, and ensuring seamless service delivery in collaboration with internal teams.

Key Responsibilities

- Identify and develop new business opportunities within the minerals sector.
- Build and maintain strong relationships with existing clients to ensure retention and growth.
- Achieve business targets through strategic acquisition and client engagement.
- Ensure high service standards by proactively addressing operational challenges.
- Conduct visits to key sectors such as power plants, cement factories, mines, and steel plants to explore new opportunities.
- Collaborate with operations teams to ensure smooth execution and reporting.
- Develop cost-effective strategies to deliver value-added services to clients.

Qualifications

- Bachelor's degree in Science or Engineering.
- Minimum 5 years of experience in the Testing, Inspection, and Certification (TIC) industry.
- Strong business acumen with proven ability to meet targets.
- Excellent communication and relationship-building skills.
- Ability to work independently and develop strategic solutions.
- Proficient in Mandarin for effective communication with Chinese clients.

Ready to Take the Next Step?

Interested applicants, please click **APPLY NOW**.

Do note that we will only be in touch if your application is shortlisted.

Chen Pinru
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R25130085

#LI-JACSG
#countrysingapore

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Company Description