



PR/096449 | Regional Commercial Lead

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1572283

Industry

Healthcare, Nursing

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

January 27th, 2026 07:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title: Regional Commercial Lead

Location: Singapore

About:

With a long and distinguished heritage in pharmaceutical innovation dating back nearly eight decades, the company has been at the forefront of pioneering in critical therapeutic areas, including infectious diseases, cardiovascular diseases, hematology, vaccines and antibiotic treatments.

To further propel their growth strategy, this role is dedicated to spearheading a significant and ambitious expansion across key emerging markets within the ASEAN region.

Key Responsibilities:

- Develop and execute commercial strategies for new ASEAN markets.

- Drive business development, customer acquisition, and market access for a diverse pharmaceutical portfolio.
- Build and maintain key stakeholder relationships.
- Manage budgets, forecast performance, and ensure compliance with local regulations.
- Collaborate extensively with regional and global teams for successful market entry and growth.
- Support the establishment and growth of new subsidiaries.

Qualifications:

- Bachelor's degree in Life Sciences, Pharmacy, Medicine, Business, or related field.
- At least 7 years in pharmaceutical commercial leadership within ASEAN; regional leadership experience highly preferred.
- Successful product launches, sales growth, and market access across ASEAN.
- Strong understanding of the ASEAN business environment, healthcare regulatory frameworks, and reimbursement systems.
- High ethical standards, strategic thinking, and a strong compliance mindset.
- Business-level English required, proficiency in regional languages a plus.
- Willingness and ability to travel frequently within Asia.

Interested applicants, please click **APPLY NOW**.

Please note, only shortlisted candidates will be contacted.

Peh Yong Sin
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R2197665

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#countrysingapore

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Company Description