



## PR/095495 | Business Development

### Job Information

**Recruiter**

JAC Recruitment Vietnam Co., Ltd

**Job ID**

1572243

**Industry**

Bank, Trust Bank

**Job Type**

Permanent Full-time

**Location**

Vietnam

**Salary**

Negotiable, based on experience

**Refreshed**

January 27th, 2026 08:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Basic

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Company and Job Overview**

A dynamic organization in the financial services sector, focused on delivering innovative solutions to listed companies and fostering strong partnerships across the capital markets.

**Job Responsibilities**

- Identify and connect with potential clients, including companies listed on HOSE, HNX, Upcom, and OTC markets.
- Present and promote the company's app, products, and services to prospective clients.
- Analyze client needs and propose tailored solutions.
- Build and maintain strong relationships with corporate clients.
- Provide post-sales support and address client feedback promptly.
- Proactively seek new business opportunities and market trends.
- Prepare and deliver regular reports on business progress, client needs, and market insights to senior management.
- Gather and assess client requirements to recommend suitable products.
- Collaborate with senior management to propose new service packages.
- Work closely with the product development team to create solutions that meet client expectations.

- Research and analyze competitor offerings to identify market gaps and opportunities.

### Job Requirements

- Minimum of 4 years of experience in finance or securities.
- Strong network with executives of listed companies is a significant advantage.
- Proven experience in selling media and consulting services to listed companies.
- Excellent communication, negotiation, and problem-solving skills.
- Ability to work under high pressure.
- Integrity, diligence, and a proactive mindset.

### Benefits

- Competitive salary up to 40,000,000 VND + allowances + commission.
- Professional and collaborative working environment.
- Opportunities for career growth

Due to the volume of applications, only shortlisted candidates will be contacted. Thank you for your interest.  
#LI-JACVN

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