



PR/095495 | Business Development

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1572243

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

January 27th, 2026 08:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Basic

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

A dynamic organization in the financial services sector, focused on delivering innovative solutions to listed companies and fostering strong partnerships across the capital markets.

Job Responsibilities

- Identify and connect with potential clients, including companies listed on HOSE, HNX, Upcom, and OTC markets.
- Present and promote the company's app, products, and services to prospective clients.
- Analyze client needs and propose tailored solutions.
- Build and maintain strong relationships with corporate clients.
- Provide post-sales support and address client feedback promptly.
- Proactively seek new business opportunities and market trends.
- Prepare and deliver regular reports on business progress, client needs, and market insights to senior management.
- Gather and assess client requirements to recommend suitable products.
- Collaborate with senior management to propose new service packages.
- Work closely with the product development team to create solutions that meet client expectations.

- Research and analyze competitor offerings to identify market gaps and opportunities.

Job Requirements

- Minimum of 4 years of experience in finance or securities.
- Strong network with executives of listed companies is a significant advantage.
- Proven experience in selling media and consulting services to listed companies.
- Excellent communication, negotiation, and problem-solving skills.
- Ability to work under high pressure.
- Integrity, diligence, and a proactive mindset.

Benefits

- Competitive salary up to 40,000,000 VND + allowances + commission.
- Professional and collaborative working environment.
- Opportunities for career growth

Due to the volume of applications, only shortlisted candidates will be contacted. Thank you for your interest.
#LI-JACVN

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.vn/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.vn/terms-of-use>

Company Description