



PR/159955 | SALES CONSULTANT

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1571198

Industry

Civil Engineering and Construction

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

January 20th, 2026 04:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company Overview

A leading provider of innovative rainwater drainage solutions, committed to delivering sustainable and efficient systems for industrial and municipal clients.

Key Responsibilities

- Develop and execute sales strategies to promote solutions to industrial and municipal clients.
- Identify new business opportunities and maintain strong relationships with existing customers.
- Prepare and deliver technical presentations, proposals, and quotations tailored to client needs.

- Collaborate with engineering and project teams to ensure feasibility and alignment with client requirements.
- Negotiate contracts and close deals to achieve sales targets.
- Monitor market trends, competitor activities, and emerging technologies in drainage water treatment.

Job Requirements

- Bachelor's degree in Chemical Engineering, Environmental Engineering, Mechanical Engineering, or related field.
- Minimum 5 years of experience in technical sales, preferably in water treatment or related industries.
- Excellent communication, negotiation, and presentation skills.
- Ability to work independently and manage multiple projects simultaneously.
- Proficiency in MS Office

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Company Description