



JAC Recruitment

マレーシアの求人なら  
JAC Recruitment Malaysia

## PR/159955 | SALES CONSULTANT

## Job Information

## Recruiter

[JAC Recruitment Malaysia](#)

## Job ID

1571198

## Industry

Civil Engineering and Construction

## Job Type

Permanent Full-time

## Location

Malaysia

## Salary

Negotiable, based on experience

## Refreshed

January 20th, 2026 04:00

## General Requirements

## Minimum Experience Level

Over 3 years

## Career Level

Mid Career

## Minimum English Level

Fluent

## Minimum Japanese Level

None

## Minimum Education Level

Associate Degree/Diploma

## Visa Status

No permission to work in Japan required

## Job Description

## Company Overview

A leading provider of innovative rainwater drainage solutions, committed to delivering sustainable and efficient systems for industrial and municipal clients.

## Key Responsibilities

- Develop and execute sales strategies to promote solutions to industrial and municipal clients.
- Identify new business opportunities and maintain strong relationships with existing customers.
- Prepare and deliver technical presentations, proposals, and quotations tailored to client needs.

- Collaborate with engineering and project teams to ensure feasibility and alignment with client requirements.
- Negotiate contracts and close deals to achieve sales targets.
- Monitor market trends, competitor activities, and emerging technologies in drainage water treatment.

#### **Job Requirements**

- Bachelor's degree in Chemical Engineering, Environmental Engineering, Mechanical Engineering, or related field.
- Minimum 5 years of experience in technical sales, preferably in water treatment or related industries.
- Excellent communication, negotiation, and presentation skills.
- Ability to work independently and manage multiple projects simultaneously.
- Proficiency in MS Office

#LI-JACMY

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#### **Company Description**