



PR/118728 | Sales & Supplier Manager (Japanese Speaking - N1)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1571185

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

February 17th, 2026 04:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Location: Bangkok (BTS Area)

Industry: B2B, Industrial & Electronics Products

Job Description:

- Identify and develop strategic suppliers (local and oversea) to support business objectives.
- Negotiate pricing, product & quality requirements, and production timelines with suppliers.
- Maintain strong relationships with suppliers to ensure smooth operations and long-term partnership.
- Coordinate with internal teams and suppliers to ensure project execution aligns with client requirements.
- Manage customer projects within industrial and electronics product categories.

Qualifications:

- Bachelor's degree in Business, Supply Chain, or related field.
- 8-10 years of experience in trading or manufacturing within industrial or electronics products (B2B sectors).

- Strong negotiation and supplier management skills.
- **Japanese language: Business level** (JLPT N1 required).
- English: Good communication skills.
- Ability to work effectively with international teams.
- Knowledge of sourcing strategies and supplier relationship management for industrial products.

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Company Description