



PR/117824 | Sales (Resin)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1571181

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

January 20th, 2026 04:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client specializes in Chemical and Plastics business

Position: Sales (Resin)

Salary: 30,000 – 40,000THB +/- (Negotiable)

Location: Bangkok and Onsite

Key Responsibilities of the position:

- Maintain existing client relationship and expand sales to automotive parts and home appliance manufacturers in Thailand.
- Visiting client around 2 times / week and visiting outside around 5-6 appointment/week

- Responsible for building relationships with purchasing and procurement, managing projects from specification inclusion to execution.
- Preparation of quotations, handling irregular delivery schedules and price negotiations.
- Reporting to Thai Manager.

Qualifications required:

- Bachelor's degree in any related field.
- Minimum of 3 years of experience in B2B Sales (in any industry - if in plastic business is a plus).
- Excellent sales skills, project management and strong negotiation.
- Ability to drive a car and has valid driving license.

Benefits:

- Company car or Car Allowance (for using own car) with 1st class car insurance
- Mobile phone
- Health Insurance, Life & PA Insurance
- Support Fund
- Company Trip
- Provident Fund
- Other leaves as per Thai law

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Company Description