



## PR/096393 | Sales Manager

### Job Information

**Recruiter**

JAC Recruitment Singapore

**Job ID**

1570927

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Singapore

**Salary**

Negotiable, based on experience

**Refreshed**

January 13th, 2026 05:00

### General Requirements

**Minimum Experience Level**

Over 6 years

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Our client, a well-known company specializing in digital printing and fabrication solutions, is hiring for a sales manager. This role is created as part of their expansion plan in Singapore.

**Job Responsibilities:**

- Drive sales growth for **color inkjet and UV printing solutions**, with a strong focus on the **print-to-object market**.
- Develop and expand the **distributor network across Southeast Asia**, ensuring strong regional coverage and partnerships.
- Identify new business opportunities and build strategic relationships with key accounts in the printing industry.
- Provide technical and commercial support to distributors, ensuring successful product positioning and market penetration.
- Achieve sales targets through effective planning, forecasting, and execution of regional sales strategies.

**Job Requirements:**

- Minimum **5-8 years of sales experience** in the **printing industry**, specifically with **color inkjet and UV solutions**.
- Proven track record in **developing distributor networks** across Southeast Asia.
- Strong understanding of the **print-to-object market** and related applications.
- Excellent communication, negotiation, and relationship-building skills.
- Willingness to travel extensively within the region

Interested applicant, please click **APPLY NOW**

Jennifer Maria Hardicar  
JAC Recruitment Pte Ltd  
EA License Number: 90C3026  
EA Personnel: R1987984

#LI-JACSG  
#countriesingapore

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**Company Description**