



PR/096390 | Regional Sales Director, APAC

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1570925

Industry

Healthcare, Nursing

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

February 10th, 2026 04:00

General Requirements

Minimum Experience Level

Over 10 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title: Regional Sales Director, APAC

Location: Singapore

About:

Make a significant impact on global health. For nearly 75 years, the team has worked together to assist in the discovery, development and safe manufacture of new drug therapies.

Key Responsibilities:

- Drive market share growth and achieve sales objectives for Microbial Solutions products/services across APAC.
- Develop and implement strategic sales, pricing, and distribution plans.
- Lead, coach, and mentor a team of sales managers and commercial professionals.

- Foster new business development, build robust pipelines, and identify market trends in the region.
- Build a comprehensive network of key opinion leaders throughout APAC.

Qualifications:

- Bachelor's degree in life sciences or related field (MBA advantageous).
- 8-10 years relevant industry experience, with a strong client interface background.
- Minimum 5 years managing commercial teams directly.
- Minimum 3-5 years managing teams specifically in the APAC region.
- Proven ability to develop and execute strategic plans, strong leadership, communication, and negotiation skills.

Interested applicants, please click **APPLY NOW**.

Please note, only shortlisted candidates will be contacted.

Peh Yong Sin
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R2197665

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Company Description