



PR/096300 | Technical Sales Engineer

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1570892

Industry

Electric Power, Gas, Water

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

January 27th, 2026 13:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

Our client is a leading provider of advanced power supply solutions for industrial and commercial sectors. With decades of experience, they serve as a regional hub for sales, marketing, and research & development, supporting markets across Southeast Asia, South Asia, the Middle East, and Oceania. Their product portfolio includes AC-DC power supplies, DC-DC converters, programmable power systems, and EMC filters, serving critical industries such as medical, aerospace, semiconductor, and test & measurement.

JOB RESPONSIBILITIES

This position combines technical expertise with sales responsibilities to support customers across local and regional markets. The successful candidate will provide technical solutions, participate in product development discussions, and collaborate with internal teams to achieve business objectives. The role involves regular client engagement, regional travel within ASEAN, and the flexibility to work under a hybrid arrangement.

- Provide technical sales support for local and regional markets.

- Engage customers on product development and modifications.
- Deliver technical presentations and minimal training sessions.
- Collaborate with sales and marketing teams to achieve business objectives.
- Maintain strong customer relationships and identify new business opportunities.
- Travel regionally within ASEAN (1–2 trips per month, weekdays only).

JOB REQUIREMENTS

- Diploma or Degree in Electrical & Electronic Engineering (EEE).
- Minimum 4 years of relevant experience in power supply applications.
- Background in industries such as medical devices, aerospace, or semiconductor.
- Strong technical knowledge combined with sales acumen.
- Must own a personal car (company provides car and petrol allowance).
- Willingness to travel regionally and work under a hybrid arrangement (50% WFH, 50% office).
- Excellent communication and interpersonal skills.

Working Location: Singapore

Ng Siew Thien (R22107842)

JAC Recruitment Pte. Ltd. (90C3026)

#LI-JACSG

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Company Description