



JAC Recruitment

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JAC Recruitment Singapore

## PR/096224 | Business Development Manager

## Job Information

**Recruiter**

JAC Recruitment Singapore

**Job ID**

1570866

**Industry**

Healthcare, Nursing

**Job Type**

Permanent Full-time

**Location**

France

**Salary**

Negotiable, based on experience

**Refreshed**

December 30th, 2025 12:20

## General Requirements

**Career Level**

Mid Career

**Minimum English Level**

None

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

**Job Title:** Business Development Manager, Asia**Location:** Singapore**About Us:**

The client is a commercial-stage pharmaceutical company pioneering innovative drug delivery for long-acting injectable medications. Leveraging a proprietary technology, they aim to enhance patient compliance, improve treatment effectiveness, and address global health challenges. They collaborate with leading pharmaceutical companies and foundations to develop and commercialize advanced therapeutic options.

**Key Responsibilities:**

- Strategic Partnership Identification:** Identify, research, and screen potential pharmaceutical or biotech partners that align with our strategic development goals for the APAC region.
- Market & Therapeutic Area Analysis:** Determine optimal therapeutic areas for effective collaboration and conduct in-depth research on corporate strategies and needs of potential partners.
- Out-Licensing & Negotiation Support:** Prepare comprehensive product out-licensing decks, contribute to drafting crucial agreements (CDAs, MTAs, Research Agreements), and actively support negotiations with senior stakeholders.

- **Strategic Partnership Identification:** Identify, research, and screen potential pharmaceutical or biotech partners that align with our strategic development goals for the APAC region.
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- **Out-Licensing & Negotiation Support:** Prepare comprehensive product out-licensing decks, contribute to drafting crucial agreements (CDAs, MTAs, Research Agreements), and actively support negotiations with senior stakeholders.
- **Network Building & Representation:** Actively build and expand our network, enhance visibility in the drug delivery space, and represent the company at relevant partnering, scientific, and investor conferences.: Actively build and expand our network, enhance visibility in the drug delivery space, and represent the company at relevant partnering, scientific, and investor conferences.

**Qualifications:**

- Master's or PhD in Chemistry, Chemical Engineering, or a related Life Sciences field is highly preferred. A Bachelor's degree in a life sciences field with an MBA is also considered.
- 5-8 years of dedicated Business Development experience within the Pharmaceutical or Biotechnology industry, with a strong emphasis on technology evaluation and out-licensing.
- Proven track record in successful negotiation with senior stakeholders.
- Good understanding of non-clinical, CMC, clinical, and regulatory development processes.

Interested applicants, please click **APPLY NOW**.

Peh Yong Sin  
JAC Recruitment Pte Ltd  
EA License Number: 90C3026  
EA Personnel: R2197665

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#countrysingapore

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**Company Description**