



PR/096203 | Assistant Key Account Manager- Personal Care (Cosmetics)

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1570859

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

January 27th, 2026 12:01

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Assistant Key Account Manager- Personal Care (Cosmetics)

Our client, a reputable distributor in the FMCG sector with a focus on personal care, cosmetics, and consumer goods, is currently seeking an Assistant Key Account Manager for its hospital & pharmaceutical channels.

Key Responsibilities

- Manage and grow key accounts in hospital and pharmaceutical channels, ensuring strong relationships and consistent sales performance.
- Execute sales strategies for personal care and cosmetic products, aligned with brand and channel objectives.
- Monitor market trends, competitor activities, and customer feedback to identify growth opportunities.
- Collaborate with internal teams (marketing, supply chain, finance) to ensure smooth operations and customer satisfaction.
- Prepare regular sales reports, forecasts, and account reviews to support strategic planning.
- Minimum 3 years of sales experience in the hospital and pharmaceutical channel
- Diploma in business/ communications

- Team-oriented with strong communication and interpersonal skills

Key Requirements:

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- Diploma in business/ communications
- Team-oriented with strong communication and interpersonal skills

Interested applicant, please click [APPLY NOW](#)

Jennifer Maria Hardicar
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R1987984

#LI-JACSG
#countrysingapore

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Company Description