



## PR/096142 | Business Strategy & Operations Manager

### Job Information

**Recruiter**

JAC Recruitment Singapore

**Job ID**

1570841

**Industry**

Retail

**Job Type**

Permanent Full-time

**Location**

Singapore

**Salary**

Negotiable, based on experience

**Refreshed**

January 27th, 2026 12:01

### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

None

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Our client, a Singapore-based lifestyle and concierge platform, is hiring for a business strategy & operations manager. This role will be in charge to establish partnership with local merchants, communities, and chain brands to drive business implementation and user growth.

#### Job Responsibilities:

- Conduct market and business analysis to evaluate new opportunities, build financial models, and recommend strategic directions.
- Drive new business development by identifying opportunities, launching MVPs, and forming partnerships to grow user engagement.
- Execute strategic plans by managing supply-demand operations, running growth experiments, and collaborating with tech teams for product iteration.
- Monitor performance metrics (e.g., order volume, retention) and continuously optimize operations based on data insights.

- Lead UGC ecosystem initiatives by recruiting content creators, planning campaigns, and enhancing content distribution strategies.
- 3+ years of relevant experience in internet operations, consulting, VC industry research, or a startup environment.
- Solid market research and business analysis skills, with the ability to translate insights into strategic direction.
- Experience with 0-to-1 cold-start phases; preference for candidates with UGC platform or local lifestyle/O2O service experience.
- Proficiency with data analysis tools (e.g., Excel, SQL).
- Adaptable to a fast-paced, resource-constrained startup environment, capable of handling multiple roles.

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Interested applicant, please click **APPLY NOW**

Do note that we will only be in touch if your application is shortlisted.

Jennifer Maria Hardicar  
JAC Recruitment Pte Ltd  
EA License Number: 90C3026  
EA Personnel: R1987984

#LI-JACSG  
#countriesingapore

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Company Description