



PR/096127 | Web 3, Relationship Manager

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1570840

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

January 27th, 2026 12:01

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

Our client is a fast-growing wholesale digital bank in Singapore is expanding its Digital Asset Business Unit to serve crypto-native companies across Japan and Korea. They are seeking a driven and experienced Relationship Manager / Team Leader to lead this new team and drive deposit growth from high-potential Web3 firms.

JOB RESPONSIBILITIES

- Develop and execute sales strategies to acquire and grow accounts in the Digital Assets space.
- Manage end-to-end client onboarding, including account opening, deposits, and fund transfers.
- Monitor account performance and ensure compliance with internal credit and regulatory standards.
- Conduct thorough AML/KYC/CDD risk assessments and maintain high compliance standards.
- Prepare credit proposals and recommend appropriate risk mitigants for loan applications.
- Collaborate with internal teams to deliver tailored solutions and contribute to product innovation.

JOB REQUIREMENTS

- **Proficiency in Korean or Japanese to communicate with native clients.**
- Bachelor's degree from a reputable institution.
- Minimum 5 years of experience in banking or companies specializing in blockchain, digital payments, or digital assets.
- Strong network and understanding of the Web3 ecosystem.
- Familiarity with FX, spreads, and SWIFT systems is a plus.

Apply online or feel free to contact me directly at malcolm.pang@jac-recruitment.com for more information about this opportunity.

We regret to inform that only shortlisted candidates will be notified.

Appreciate your understanding. Candidates require visa need not to apply.

EA: JAC Recruitment Pte. Ltd.

EA Licence: 90C3026

EA Personnel: R1546253

EA Personnel Name: Pang Yew Ming Malcolm

#LI-JACSG

#countrysingapore

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Company Description