



JAC Recruitment

マレーシアの求人なら
JAC Recruitment Malaysia

PR/158734 | Regional Sales Engineer

Job Information

Recruiter

[JAC Recruitment Malaysia](#)

Job ID

1570767

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

February 24th, 2026 10:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

A leading company in providing cutting-edge semiconductor machinery and industrial equipment, is seeking a motivated and technically adept Regional Sales Engineer to join our team. The ideal candidate will be responsible for promoting and selling company products, providing excellent after-sales service, and maintaining strong relationships with clients. This role requires a combination of sales expertise and technical knowledge to support and guide customers effectively.

Job Responsibilities:

- Responsible for sales and promotion of company products.
- Engage in calls through phone, email, and in person, ensuring excellent after-sales service and communication with customers.
- Identify new potential customers and generate leads.
- Maintain relationships with clients by providing support, information, and guidance.
- Quickly grasp product knowledge and become comfortable with technical aspects.

- Provide technical consultation and product demonstrations to customers.
- Attend industry events, exhibitions, and networking sessions to generate leads.

Job Requirements:

- Diploma/Degree in Engineering, Business, or a related field.
- 1-3 years of sales experience in cutting tools, machining solutions, or industrial equipment (Fresh graduates with strong motivation are encouraged to apply).
- Strong communication and negotiation skills.
- Ability to travel within the assigned region and occasionally overseas.

Compensation & Benefits:

- Hybrid/flexible working arrangements.
- Medical and insurance coverage.
- Optical and dental coverage.
- Fixed bonus and attractive performance bonus
- Well-organized career advancement plan.

#LI-JACMY

#countrymalaysia

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

Company Description