



PR/123461 | Sales Executive

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1570753

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

January 27th, 2026 10:01

General Requirements

Minimum Experience Level

Over 10 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Key Responsibilities

- Develop and maintain relationships with clients in the textile care and industrial laundry industry.
- Identify new sales opportunities and expand market presence.
- Present and promote innovative machinery and solutions tailored to customer needs.
- Achieve sales targets and contribute to overall business growth.

Requirements

- Proven experience in **B2B sales**, preferably in machinery, equipment, or industrial solutions.
- Strong communication and negotiation skills.
- Ability to understand technical products and translate them into customer benefits.
- Self-motivated with a results-driven approach.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.co.id/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.co.id/terms-of-use>

Company Description