



## PR/118713 | Sales Executive (IT Solutions, Network & Systems)

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1570739

**Industry**

IT Consulting

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

January 13th, 2026 10:01

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Job Highlights**

- Minimum 3 years of sales experience
- Strong commitment to achieving sales targets
- Flexible working hours provided by the company

**Job Description**

- Responsible for selling IT products and achieving sales targets within the IT Commercial segment
- Focus on project-based sales opportunities
- Manage and develop relationships with medium to large System Integrator (SI) clients
- Provide accurate product information and deliver tailored solutions to target customers
- Conduct presentations to prospective clients and follow up to successfully close deals

**Qualifications**

- Bachelor's degree in Business, IT, or related field
- 2-3 years of experience in IT product or solution sales
- Knowledge in the product of IT solution, IT infrastructure, networking, and system integration.
- Strong communication, presentation, and negotiation skills
- Self-motivated, goal-oriented, and able to work independently
- Ability to manage multiple projects and meet deadlines

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#### Company Description