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JAC Recruitment Thailand

PR/118713 | Sales Executive (IT Solutions, Network & Systems)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1570739

Industry

IT Consulting

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

January 13th, 2026 10:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Highlights

- Minimum 3 years of sales experience
- Strong commitment to achieving sales targets
- Flexible working hours provided by the company

Job Description

- Responsible for selling IT products and achieving sales targets within the IT Commercial segment
- Focus on project-based sales opportunities
- Manage and develop relationships with medium to large System Integrator (SI) clients
- Provide accurate product information and deliver tailored solutions to target customers
- Conduct presentations to prospective clients and follow up to successfully close deals

Qualifications

- Bachelor's degree in Business, IT, or related field
- 2–3 years of experience in IT product or solution sales
- Knowledge in the product of IT solution, IT infrastructure, networking, and system integration.
- Strong communication, presentation, and negotiation skills
- Self-motivated, goal-oriented, and able to work independently
- Ability to manage multiple projects and meet deadlines

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Company Description