



PR/095465 | Fertilizer Sales

## Job Information

**Recruiter**

JAC Recruitment Vietnam Co., Ltd

**Job ID**

1570680

**Industry**

Chemical, Raw Materials

**Job Type**

Permanent Full-time

**Location**

Vietnam

**Salary**

Negotiable, based on experience

**Refreshed**

April 21st, 2026 03:00

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

### Company and job overview

Our client is a foreign company in HCMC

### Job Responsibilities

- Developing new customers and well maintain the relationship with the existing customers.
- Set up meetings with clients (customers) and listen to their wishes and concerns.
- Negotiate/close deals and handle complaints or objections.
- F/up shipment schedule and shipment documents, production/ purchasing plan, claims...
- Collaborate with team to achieve better results.
- Others upon request.

### Job Requirements

- Bachelor Degree in related fields.
- Experience: at least 2 years of experience in Fertilizer field.
- Language: Proficiency in English.
- Skills: Problems solving skills, Well-understanding about import-export procedure, bulk cargo transport. Thorough understanding of marketing and negotiating techniques.
- Personality: Honest, hardworking, work under high pressure, limited supervision, fast learner and passion for sales.

#LI-JACVN

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Company Description