



PR/095465 | Fertilizer Sales

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1570680

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

December 30th, 2025 10:39

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and job overview

Our client is a foreign company in HCMC

Job Responsibilities

- Developing new customers and well maintain the relationship with the existing customers.
- Set up meetings with clients (customers) and listen to their wishes and concerns.
- Negotiate/close deals and handle complaints or objections.
- F/up shipment schedule and shipment documents, production/ purchasing plan, claims,...
- Collaborate with team to achieve better results.
- Others upon request.

Job Requirements

- Bachelor Degree in related fields.
- Experience: at least 2 years of experience in Fertilizer field.
- Language: Proficiency in English.
- Skills: Problems solving skills, Well-understanding about import-export procedure, bulk cargo transport. Thorough understanding of marketing and negotiating techniques.
- Personality: Honest, hardworking, work under high pressure, limited supervision, fast learner and passion for sales.

#LI-JACVN

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Company Description