



PR/095464 | Sales Executive

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1570679

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

February 10th, 2026 11:01

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

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- Be in charge of sales-related activities of Paper, Container board, Paper Bag, Pulp by mainly contact with domestic customers.
- Receiving inquiries, negotiation of contracts, sales visit, presentation/explanation on products, market information, investigation and analysis, monthly reports, which all aim to achieve sales target assigned by senior managers.

Manage good communication and professional business manner with customers, suppliers, internal and external business partners.

- Communication with Tokyo side or related parties all over the world parties who would be under proposal and management from senior managers.

- Show the aggressive commitment to understand not only the characteristics of the goods being traded, but also an understanding of trade practices.
- Given the nature of the business, it is essential to understand the “manufacturing sector”, grasp how production is carried out on the shop floor, and properly comprehend the challenges faced by customers.
- Consider core business relating to packaging and suggest/discuss internally and also with senior managers.
- Well corroborate with other departments in MVC.
- Timely report to upper managers for further advice/decision/approval. And if any trouble and/or problem happen, make an immediate report to senior managers.
- Well understand internal business procedures.

Be compliant with company's internal policy and willing for business trips.

Requirements

- Educational Background: Commerce or Economics
- Work Experience: Having 2 ~ 3 years experience in commodity sales
- Professional Skill: Communication skills, Negotiation skills, Problem-solving skill
- Language: English is required; proficiency in Japanese and Chinese is highly desirable.

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Company Description