



## 【Finance】 Pricing Manager Pricing Market Access

アストラゼネカ株式会社での募集です。事業企画・事業開発のご経験のある方は歓迎...

### Job Information

**Recruiter**

JAC Recruitment Co., Ltd.

**Hiring Company**

アストラゼネカ株式会社

**Job ID**

1570115

**Industry**

Pharmaceutical

**Company Type**

International Company

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

7 million yen ~ 14 million yen

**Work Hours**

09:00 ~ 17:15

**Holidays**

【有給休暇】入社7ヶ月目には最低10日以上 【有給休暇】※入社月により付与日数が異なります。詳細はオファー時に通知いたします ...

**Refreshed**

January 22nd, 2026 08:00

### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Native

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

Permission to work in Japan required

### Job Description

【求人No NJB2344195】

【職務内容 Job Description】

Achieve target price for reasonable products through strategic negotiations with MHLW.

- ・ Lead strategic price negotiation with MHLW on responsible products and manage preparation for the negotiation.
- ・ Assess price potential of assigned products under close collaboration with Market Access group.
- ・ Contribute to business planning with insightful analysis on healthcare pricing environment change through close

monitoring of discussion at Government councils and pricing tendency. ·

- Collaborate with other departments to gain support for optimal pricing based on pricing strategy for responsible products.
- Collaborate with Global Pricing Market Access team in order to align pricing strategy on responsible products and gain support from global team as needed basis.
- Build strong relationship with MHLW officials and industry colleagues through trade association activities and leverage them for optimal pricing outcome.

## Required Skills

■ 応募資格（経験、資格等） / Qualification (Experience Skill etc.)

【経験 / Experience】

<必須 / Mandatory>

- Leading negotiations with MHLW in terms of new drug pricing.
- Working to develop assumptions on new drug prices/price forecast on the future.

<歓迎 / Nice to have>

- Experience of working with members from other companies on the activities in trade associations.
- Experience of cost effectiveness assessment
- Experience of working in a multi national pharmaceutical company.
- Experience of working on new drug pricing in MHLW.

【資格 / License】

<必須 / Mandatory>

Bachelors degree in relevant field (Marketing Science Economics or pharmacists etc.) ·

<歓迎 / Nice to have>

- Pharmacist license
- Medical medical license

【能力 / Skill set】

<必須 / Mandatory>

- Excellent knowledge of healthcare business and reimbursement pricing regulations in Japan.
- Interpersonal and communication / persuasion skills with ability to influence others without authority
- Strong analytical ability
- High degree of accuracy with attention to detail

<歓迎 / Nice to have>

- Excellent PC skills
- Clinical Development Knowledge
- Familiarity with operating in Global business

【語学 / Language】

<必須 / Mandatory>

Japanese : Fluent inspeaking excellent writing skills

English : Business Level (verbal and written)

## Company Description

医療用医薬品の開発、製造及び販売