



【810～1296万円】Manager Air Operations

外資流通企業での募集です。 法人営業（その他）のご経験のある方は歓迎です。

Job Information

Recruiter

JAC Recruitment Co., Ltd.

Hiring Company

外資流通企業

Job ID

1570040

Industry

Logistics, Storage

Company Type

International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

8 million yen ~ 12 million yen

Work Hours

09:00 ~ 18:00

Holidays

【有給休暇】入社6か月後12日、6.5年後22日 【休日】完全週休二日制 土 日 祝日 GW 年末12月29日から年始1月4日...

Refreshed

February 7th, 2026 07:00

General Requirements

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

【求人No NJB2346328】

POSITION SUMMARY

- To plan organize direct and control the load plans for designated flights that originate in the responsible territory.
- To ensure optimization of corporate revenue through the balancing of various freight and express product loads.
- To well realize and conduct air shipping in cargo system and operation.
- Assist in project management business planning service improvements strategy development with the objective of providing progressive leadership for the workgroup exceed service commitments customer satisfaction generate revenues

and achieve long term profitability.

- To implement risk management plan.
- To apply multimodal transportation concept and knowledge.
- Oversee Pricing desk and Gateway arrangement.

PRINCIPLE DUTIES AND RESPONSIBILITIES

- Selects, develops and motivates operation staff and administers an annual operating budget.
- Monitors flight load plans, terminal traffic generation to achieve the highest revenue possible by utilizing maximum aircraft space.
- Determines space allocations based on local market demands and yield contributions.
- Instructs operation team with/on methods to instill a service conscious attitude and minimize service failures in order to ensure service commitments are met.
- Maintains contact with customers / airlines (internal and external) with regard to conditions affecting service levels.
- Determines service needs of the responsible territory in support of regional coordinated team effort in service and revenue maximization.
- Assists senior management with communication and implementation of traffic service requirements and issues for the responsible territory.
- Manages load prioritization and space allocation.
- Ensures compliance with system allocation policy and process to meet sales and operational service requirements.
- Other duties as assigned to the position.

Required Skills

JOB SPECIFICATIONS FOR SUCCESSFUL PERFORMANCE

■ Academic:

- Bachelor's degree or equivalent.

■ Experience knowledge:

- Five (5) years of professional experience in line haul hub or ground operations and experience in coordinating Air transport operations.
- Two (2) years relevant management / supervisory experience.
- Expertise of regulation and requirements from MLIT (Ministry of Land Infrastructure Transport and Tourism) .
- Business level English.
- Hopefully Ocean experience.

■ Attribute:

- Strong basic management, human relations and communication skills.
- Problem solving, decision making.
- People management, motivation.

Company Description

ご紹介時にご案内いたします