



## PR/087308 | Technical Sales Engineer – Radio Frequency (100% Remote Work)

### Job Information

**Recruiter**

JAC Recruitment Germany

**Job ID**

1569774

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Germany

**Salary**

Negotiable, based on experience

**Refreshed**

March 3rd, 2026 02:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**OVERVIEW**

A global telecommunication and radio technologies provider with advanced systems and solutions in a variety of product lines in diverse industries. Now expanding their business in DACH countries.

**KEY REQUIREMENTS:**

- Experience in sales or business development with a proven track record in the Two-Way Radio Communication, DMR, Antenna, or Tetra technology
- Business level in German and English communication skills

**JOB RESPONSIBILITIES:**

- This position works closely with sales and technical departments to deliver informative technical presentations and advice to prospective clients.
- Understand client requirements and provide tailored product solutions.
- Support business expansion and development in targeted areas: Germany, Austria, and Switzerland (DACH).
- Demonstrate products and support smooth implementation by working with clients on integration and technical training.
- Provide technical training to clients as well as identify training requirements to support internal and external stakeholders' product knowledge.
- Create training playbook and materials.
- Participate in exhibitions, trade shows, and industry networking events.
- Build and maintain strong relationships with clients.

**JOB REQUIREMENTS:**

- At least 3 years of experience in Radio Frequency, Antenna, Wireless solutions, DMR, or related fields.
- Obtained technical education in Electrical, Electronic, or Telecommunication Engineering
- Able to travel in the assigned areas (DACH) and other countries in EU

**BENEFITS:**

- 100% Remote work
- 25 days of annual leave
- Car allowance 400€ per month (Gasoline included)
- 13th month of salary
- Additional health insurance
- Laptop and mobile phone will be provided

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**Company Description**