



PR/087302 | Sales Engineer (m / f / d)

Job Information

Recruiter

JAC Recruitment Germany

Job ID

1569769

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Germany

Salary

Negotiable, based on experience

Refreshed

December 23rd, 2025 10:43

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

Japanese company specialized in Chemicals is looking for a Sales Engineer (m/f/d) in Munich, Germany.

Job Responsibilities

This role involves driving sales of chemical, pharmaceutical, food, and plastic materials across Europe, focusing on both new business development and existing client relationships.

As part of our strategic growth, we aim to expand our pharmaceutical raw materials business into a core segment. You will play a key role in developing API and API intermediate import/export operations, building relationships with European suppliers, and acquiring new customers in the region.

Our company operates a global network across 22 countries with 55 offices, offering diverse business opportunities. In addition to pharmaceutical raw materials, you will also handle projects related to chemical raw materials, food ingredients, and resin products, gaining experience across multiple sectors.

- Develop and manage sales of chemical, pharmaceutical, food, and plastic materials (both new and existing accounts)
- Drive growth in API and API intermediate import/export business
- Identify and onboard European suppliers and customers
- Collaborate with global teams and group companies for cross-border projects
- Explore new opportunities in food ingredients (Europe/Africa to Asia exports) and resin-related products (Europe to Asia exports)

Job Requirements

- Education: Degree in Chemistry, Pharmaceutical Sciences, or Materials Science
- Experience: Minimum 2–3 years of relevant work experience (preferably in a chemical-related company)
- Strong communication and negotiation skills
- Ability to work independently and manage diverse projects
- Work Style: Primarily on-site (100% office presence), with occasional remote work as needed

Apply online for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description