



PR/123451 | Sales

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1569729

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

January 20th, 2026 10:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

OVERVIEW

Our client in industrial machinery sector looking for Sales to represent their brand portfolio.

JOB RESPONSIBILITIES

- Seek new sales opportunities and projects
- Conduct regular customer visits to understand requirements, present solutions, and promote products
- Prepare and submit sales reports and activity updates

- Develop business proposals
- Manage and grow relationships with existing and new clients
- Provide customer with detailed product information, presentation, and negotiation
- Monitor market trends and competitor activity

JOB REQUIREMENTS

- Minimum bachelor's degree, preferably from engineering background
- Able to speak English
- Experience as Sales, preferable in machinery sector

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Company Description