

Job ID: PR/123451 | Sales | JAC Recruitment Indonesia



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JAC Recruitment Indonesia

PR/123451 | Sales

Job Information

Recruiter	JAC Recruitment Indonesia
Job ID	1569729
Industry	Other (Manufacturing)
Job Type	Permanent Full-time
Location	Indonesia
Salary	Negotiable, based on experience
Refreshed	December 23rd, 2025 10:30

General Requirements

Minimum Experience Level	Over 3 years
Career Level	Mid Career
Minimum English Level	Business Level
Minimum Japanese Level	None
Minimum Education Level	Associate Degree/Diploma
Visa Status	No permission to work in Japan required

Job Description

OVERVIEW
Our client in industrial machinery sector looking for Sales to represent their brand portfolio.

JOB RESPONSIBILITIES

- Seek new sales opportunities and projects
- Conduct regular customer visits to understand requirements, present solutions, and promote products
- Prepare and submit sales reports and activity updates

- Develop business proposals
- Manage and grow relationships with existing and new clients
- Provide customer with detailed product information, presentation, and negotiation
- Monitor market trends and competitor activity

JOB REQUIREMENTS

- Minimum bachelor's degree, preferably from engineering background
- Able to speak English
- Experience as Sales, preferable in machinery sector

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Company Description