



PR/159932 | Project Sales (building materials / fresh)

Job Information

Recruiter

[JAC Recruitment Malaysia](#)

Job ID

1569640

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

February 3rd, 2026 07:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

Basic

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description:

- Develop and secure new business opportunities while maintaining and growing existing accounts.
- Achieve assigned sales targets and actively contribute to overall team success.
- Ensure timely collection of payments from clients.
- Collaborate effectively as a team player across all work activities.
- Promote the company's products and solutions to prospective and existing clients.
- Deliver engaging product presentations to stakeholders.
- Coordinate with developers, architects, consultants, and main contractors to ensure product specifications are met.

Job Requirements:

- Fresh graduates are encouraged to apply as on-the-job training will be provided.
- Building material sales experience will be added as an advantage.
- Excellent communication, negotiation, and interpersonal skills.
- Possess own transport.

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Company Description