



PR/159932 | Project Sales (building materials / fresh)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1569640

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

February 3rd, 2026 07:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

Basic

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description:

- Develop and secure new business opportunities while maintaining and growing existing accounts.
- Achieve assigned sales targets and actively contribute to overall team success.
- Ensure timely collection of payments from clients.
- Collaborate effectively as a team player across all work activities.
- Promote the company's products and solutions to prospective and existing clients.
- Deliver engaging product presentations to stakeholders.
- Coordinate with developers, architects, consultants, and main contractors to ensure product specifications are met.

Job Requirements:

- Fresh graduates are encouraging to apply as on the job training will be provided.
- Building material sales experience will be added as an advantage.
- Excellent communication, negotiation, and interpersonal skills.
- Possess own transport.

#LI-JACMY

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

Company Description