



アメリカの求人なら  
JAC Recruitment USA

## PR/087083 | Outside Sales Associate

### Job Information

**Recruiter**

JAC Recruitment USA

**Job ID**

1569195

**Industry**

Restaurant, Food Service

**Job Type**

Permanent Full-time

**Location**

United States

**Salary**

Negotiable, based on experience

**Refreshed**

January 13th, 2026 13:00

### General Requirements

**Minimum Experience Level**

Over 1 year

**Career Level**

Mid Career

**Minimum English Level**

Native

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**POSITION SUMMARY**

The Outside Sales Associate will be responsible for driving business growth by managing client relationships and promoting products within the assigned territory. This role requires strong communication skills, bilingual proficiency, and the ability to work independently while delivering exceptional customer service.

**RESPONSIBILITIES**

- Responsible for meeting sales targets and contributing to overall revenue growth.
- Expected to build and maintain strong client relationships while identifying new business opportunities.
- Required to conduct market research and implement strategies to expand product reach.
- Tasked with managing the sales process, coordinating with internal teams, and ensuring timely delivery.

- Accountable for resolving customer issues promptly and maintaining high satisfaction levels.

#### QUALIFICATIONS

- Must have business-level proficiency in English and Mandarin; Cantonese is a plus.
- Required to hold a valid driver's license with a clean driving record and be comfortable with frequent travel.
- Should demonstrate strong organizational skills, attention to detail, and ability to work independently and collaboratively.
- Previous experience in the food industry or familiarity with Japanese cuisine is preferred.
- Proficiency in Microsoft Office; ERP system knowledge is advantageous

SALARY USD 50,000-55,000 (DOE) + Commission

LOCATION Elk Grove Village, IL

WORK STYLE Onsite

#### BENEFITS

- Health and Dental Insurance
- Paid vacation and holidays

#LI-JACUS #LI-US #countryUS

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.us/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.us/terms-of-use>

---

#### Company Description