



PR/087083 | Outside Sales Associate

Job Information

Recruiter

JAC Recruitment USA

Job ID

1569195

Industry

Restaurant, Food Service

Job Type

Permanent Full-time

Location

United States

Salary

Negotiable, based on experience

Refreshed

January 13th, 2026 13:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Native

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

POSITION SUMMARY

The Outside Sales Associate will be responsible for driving business growth by managing client relationships and promoting products within the assigned territory. This role requires strong communication skills, bilingual proficiency, and the ability to work independently while delivering exceptional customer service.

RESPONSIBILITIES

- Responsible for meeting sales targets and contributing to overall revenue growth.
- Expected to build and maintain strong client relationships while identifying new business opportunities.
- Required to conduct market research and implement strategies to expand product reach.
- Tasked with managing the sales process, coordinating with internal teams, and ensuring timely delivery.

- Accountable for resolving customer issues promptly and maintaining high satisfaction levels.

QUALIFICATIONS

- Must have business-level proficiency in English and Mandarin; Cantonese is a plus.
- Required to hold a valid driver's license with a clean driving record and be comfortable with frequent travel.
- Should demonstrate strong organizational skills, attention to detail, and ability to work independently and collaboratively.
- Previous experience in the food industry or familiarity with Japanese cuisine is preferred.
- Proficiency in Microsoft Office; ERP system knowledge is advantageous

SALARY USD 50,000-55,000 (DOE) + Commission

LOCATION Elk Grove Village, IL

WORK STYLE Onsite

BENEFITS

- Health and Dental Insurance
- Paid vacation and holidays

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Company Description