



PR/087082 | Outside Sales Associate

Job Information

Recruiter

JAC Recruitment USA

Job ID

1569194

Industry

Restaurant, Food Service

Job Type

Permanent Full-time

Location

United States

Salary

Negotiable, based on experience

Refreshed

December 16th, 2025 10:52

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Native

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

POSITION SUMMARY

A Japanese food trading corporation is seeking an Outside Sales Associate to join their team. This role involves meeting sales targets, visiting customers, ensuring timely payments and deliveries, and maintaining high customer satisfaction.

RESPONSIBILITIES

- Meet sales quotas and visit customers, especially Korean-speaking clientele, to provide support and sell products.
- Ensure timely payments and deliveries by coordinating with the accounting department and warehouse.
- Maintain high customer satisfaction through excellent service, prompt communication, and educating customers on product benefits.
- Manage orders in the company database and participate in sales meetings, inventory counts, and company events.

- Perform other duties as assigned and respond to management requests.

QUALIFICATIONS

- High school diploma required; bachelor's degree preferred
- Business-level proficiency in both English and Korean (read/write/speak/listen).
- 1+ years in food wholesale/distribution preferred
- Strong communication, organization, and customer service skills
- Basic math and Microsoft Office proficiency; ERP experience a plus
- Knowledge of Japanese food products is a plus

SALARY USD 48,000-60,000 (DOE) + Commission

LOCATION El Monte, CA

WORK SCHEDULE Monday to Friday, 8:00 AM – 5:00 PM

WORK STYLE Onsite

BENEFITS

- 100% company-paid Health, Dental, and Vision Insurance for employees and dependents
- Life Insurance and 401(k) plan with company match

#LI-JACUS #LI-US #countryUS

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.us/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.us/terms-of-use>

Company Description