



PR/087299 | Sales / Automotive industry (m / f / d)

Job Information

Recruiter

JAC Recruitment Germany

Job ID

1569188

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Germany

Salary

Negotiable, based on experience

Refreshed

April 7th, 2026 15:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Sales Position (Automotive Industry)

Position Overview

This role leverages technical knowledge while engaging in sales activities and client interactions. You will work closely with major automotive manufacturers and Tier 1 suppliers, providing product proposals, design support, and project management.

Main Responsibilities

- Design of rubber gaskets and related products (model creation, drawing preparation)
- Meetings and daily communication with automotive manufacturers and Tier 1 suppliers
- Project progress management
- Coordination with the Japanese technical team
- Market research

Preparing quotations based on customer requests
Sales activities (mainly existing clients)

Clients

European automotive manufacturers such as Audi, Porsche, BMW
Primarily existing clients (5–10 accounts)

Requirements

Mechanical Engineering background
Experience: Automotive industry experience preferred (but not mandatory)
Languages: English and German
Passion for cars and willingness to learn product knowledge

Working Conditions

Travel: Within EU, approximately once every 2weeks (1–3 nights per trip)
Probation: 6 months
Salary: Up to 50k-€65K (negotiable)

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Company Description