



## PR/109902 | Assistant Manager-Sales & Operation (Logistics)

### Job Information

**Recruiter**

JAC Recruitment India

**Job ID**

1569028

**Industry**

Logistics, Storage

**Job Type**

Permanent Full-time

**Location**

India

**Salary**

Negotiable, based on experience

**Refreshed**

January 13th, 2026 12:01

### General Requirements

**Minimum Experience Level**

Over 6 years

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Position:** Assistant Manager-Sales & Operation (Logistics)

**Location:** Bangalore

**Experience:** Minimum 5 years

**Qualification:** Graduate

The role will focus on Contract Logistics, Warehouse Space Selling, and 3PL Logistics

Opening for Japanese logistics company

#### Key Job Requirements

1. Identify and pursue new business opportunities with OEMs and manufacturers.
2. Conduct cold calls to prospect, qualify, and schedule appointments.
3. Build and maintain a strong network with OEMs and auto/non-auto clients.
4. Coordinate, follow-up, develop, and convert opportunities into confirmed business.
5. Prepare and deliver presentations, client proposals, and ensure follow-ups until agreement sign-off.
6. Maintain relationships with key corporate accounts and enhance business with existing clients.
7. Handle assigned enquiries, prepare proposals, and update daily sales activities.
8. Possess excellent communication and interpersonal skills.
9. Demonstrate a positive attitude and passion for sales; willingness to travel as required.
10. Exhibit strong selling skills backed by preparedness and high engagement in client requirements.
11. Actively explore business opportunities through cold calling, networking, and client interactions.
12. Prior experience with Japanese companies will be an added advantage.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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#### Company Description