



PR/118668 | Sales Executive (Semiconductor)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1569008

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

January 27th, 2026 05:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Positions: Sales Executive - Semiconductor

Salary: 30,000–35,000 THB/month + allowances

Working Hours: Mon–Fri, 8:30–17:30 (Onsite)

Location: Bangkok, Thailand

Industry: Manufacturing & Trading

Job Highlights

- Direct sales role with strong training program (initially support staff, then transition to sales)
- Work with industrial clients in areas such as **Chonburi, Rayong, Ayutthaya, and Lamphun**

- Attractive benefits and allowances

Responsibilities

- Work closely with headquarters and regional branches to manage direct sales of semiconductor manufacturing machines to customers in Thailand
- Identify customer needs, confirm technical requirements, and propose optimal solutions

- Prepare quotations and contracts, conduct price negotiations, and drive order acquisition
- Build and maintain long-term customer relationships, coordinating with after-sales service and technical support teams
- Collect and analyze market trends and competitor information, and report findings to headquarters
- Participate in exhibitions, seminars, and other sales activities

Qualifications

- Bachelor's degree

• **Experience:**

- Sales experience with plant and industrial machinery **OR**
- Maintenance experience with plant and industrial machinery (willing to move into sales)
- Own car and valid driving license
- Proactive personality
- English: Intermediate or above (able to communicate with HQ)
- **Preferred:** Experience with semiconductor machines

If you are interested, click **APPLY NOW**. Please note that only shortlisted candidates will be contacted due to the high number of applicants. Thank you for understanding.

#LI-JACTH

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Company Description