



## PR/118668 | Sales Executive (Semiconductor)

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1569008

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

January 27th, 2026 05:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Daily Conversation

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Positions: Sales Executive - Semiconductor**

**Salary:** 30,000–35,000 THB/month + allowances

**Working Hours:** Mon–Fri, 8:30–17:30 (Onsite)

**Location:** Bangkok, Thailand

**Industry:** Manufacturing & Trading

**Job Highlights**

- Direct sales role with strong training program (initially support staff, then transition to sales)
- Work with industrial clients in areas such as **Chonburi, Rayong, Ayutthaya, and Lamphun**

- Attractive benefits and allowances

**Responsibilities**

- Work closely with headquarters and regional branches to manage direct sales of semiconductor manufacturing machines to customers in Thailand
- Identify customer needs, confirm technical requirements, and propose optimal solutions

- Prepare quotations and contracts, conduct price negotiations, and drive order acquisition
- Build and maintain long-term customer relationships, coordinating with after-sales service and technical support teams
- Collect and analyze market trends and competitor information, and report findings to headquarters
- Participate in exhibitions, seminars, and other sales activities

**Qualifications**

- Bachelor's degree

- **Experience:**

- Sales experience with plant and industrial machinery **OR**
  - Maintenance experience with plant and industrial machinery (willing to move into sales)
- Own car and valid driving license
- Proactive personality
- English: Intermediate or above (able to communicate with HQ)
- **Preferred:** Experience with semiconductor machines

If you are interested, click **APPLY NOW**. Please note that only shortlisted candidates will be contacted due to the high number of applicants. Thank you for understanding.

#LI-JACTH

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## Company Description