



PR/118667 | Sales Executive (Cutting Tool)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1569007

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

January 27th, 2026 05:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Positions: Sales Executive - Cutting Tool

Salary: 30,000–35,000 THB/month + allowances

Working Hours: Mon–Fri, 8:30–17:30 (Onsite)

Location: Bangkok, Thailand

Industry: Manufacturing & Trading

Job Highlights

- Work with leading distributors and trading companies in industrial areas (Chonburi, Rayong, Ayutthaya, Lamphun)
- No work-from-home; office located in Rama IX area, Bangkok
- Attractive benefits and allowances

Responsibilities

- Manage sales activities for cutting tools through distributors and trading companies (not direct sales)
- Visit and maintain relationships with trading companies and distributors, providing product information, technical support, and sales proposals
- Coordinate with distributors to promote products to end customers and support their sales activities
- Prepare quotations, contracts, and related documentation in collaboration with distributors
- Monitor market trends, competitor activities, and customer needs, and report findings to headquarters
- Conduct product training sessions and presentations for distributor staff

- Participate in exhibitions, seminars, and promotional events

Qualifications

- Bachelor's degree

- **Experience:**
 - Sales experience with cutting tools (manufacturing or trading) **OR**
 - Experience using cutting tools and willing to move into sales
- Own car and valid driving license
- Proactive personality
- English: Intermediate or above (able to communicate with HQ)

If you are interested, click **APPLY NOW**. Please note that only shortlisted candidates will be contacted due to the high number of applicants. Thank you for understanding.

#LI-JACTH

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Company Description