



## PR/118645 | Sales Representative (Chinese Speaking)

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1568990

**Industry**

Electronics, Semiconductor

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

January 27th, 2026 05:00

### General Requirements

**Minimum Experience Level**

Over 1 year

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Our company is in response of customer demand for technical design and support the increasing of customer demand in major industries such as Electronics, Automotive, Food, Beverage, Pharmaceutical & Cosmetic and Machine Builder etc. We also supply for a wide range of quality pneumatic and compressed air equipment.

**Job Title:** Sales Representative (Chinese Speaking)

**Business Type:** Machinery/Factory

**Location:** Pathumthani

**Job Type:** Full-Time, Monday-Friday 08:30-17:30

### Responsibilities:

- Coordinate and communicate with Chinese customers and contractors.
- Achieve assigned sales targets.
- Develop new relationships with Chinese customers, understand their needs, and prepare proposals.
- Maintain and strengthen relationships with existing customers through regular visits and engagement.
- Identify and develop new Chinese customers by creating strategies to win their business.
- Collaborate with customers and cross-functional teams to ensure timely delivery of products and services.

#### Qualifications:

- Bachelor's degree in any field (Business, Marketing, Engineering, Math, or Science background preferred).
- 1–2 years of experience in Sales or Customer Service. (experience in manufacturing sales or working with Chinese businesses is a plus)
- Fluent in Mandarin Chinese; HSK Level 4 or Level 5 or above is an advantage. both spoken and written.
- Good command of Thai and English (if) for daily communication, internal coordination, and report preparation.
- Ability to confidently communicate with Chinese-speaking customers.
- Native Chinese/Taiwanese or bilingual Thai-Chinese candidates are welcome.
- Candidates with experience supporting China-based suppliers, manufacturers, or customers will have an advantage.
- Intermediate English proficiency (able to manage reports and emails).
- Good personality, self-motivated, and hardworking.
- Must hold a valid driving license and own a car.

#### Working Conditions:

- Working Hour: 08:30-17:30 hrs.
- Working days: Monday-Friday
- Language Skill Allowance
- Uniform
- Health and Accident Insurance
- Dental and/or Glasses Allowance
- Annual Health Check Up
- Annual Leave 10 days / Year
- Provident Fund
- Training
- Bonus (Depend on Individual Performance and Company Performance)
- Annual Salary Review (Depend on Individual Performance)

**How to Apply:** If you meet the qualifications and are excited about this opportunity, please submit your resume and a cover letter by click “APPLY” We look forward to hearing from you!

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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#### Company Description