



PR/159911 | Senior Sales & Marketing Executive

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1568965

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

March 10th, 2026 15:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

An ISO 9001 & ISO 14001 certified multi-national company in dealing in formulating, sales and distributions of Polyurethane chemicals is seeking a dynamic and enthusiastic individual for the Senior Sales Executive position.

Job Responsibilities

- Drive sales by promoting company products and acquiring new customers to meet annual targets
- Address customer complaints and requirements, and manage returns with necessary approvals
- Recommend appropriate systems to customers and ensure successful product testing and approval
- Collect payments and maintain strong customer relationships through regular visits and communication
- Monitor market trends, industry size, and competitor activities, providing timely reports
- Uphold awareness of Quality Policy, objectives, risks, and controls in all activities

Job Requirements

- Degree in related discipline or equivalent
- At least 3 years of experience in B to B sales & marketing in manufacturing industry
- Preferably have sales & marketing experience in Automotive industry supply chain and Fine & Polymer chemical industry
- Able to work independently and people oriented
- Possessing good communication and negotiation skills
- Will be required to travel occasionally within Malaysia
- Fully maintained Company car will be provided
- Applicants should be Malaysian citizens or hold relevant residence status

Interested applicants, feel free to click APPLY NOW

#LI-JACMY

#countrymalaysia

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Company Description