

【英語を活かす】年金販売マネージャー/ Pension Sales Manager

グローバル投資運用会社にて、年金販売マネージャーの求人がございます。

Job Information

Recruiter

Robert Walters Japan (ロバート・ウォルターズ)

Hiring Company

グローバル投資運用会社

Job ID

1568805

Industry

Investment Banking

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

11 million yen ~ 14 million yen

Work Hours

お問い合わせください

Holidays

完全週休2日制, 土日祝日休み, 有給休暇

Refreshed

December 12th, 2025 13:38

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

A global investment management company is seeking a Pension Sales Manager. The selected candidate will drive pension sales growth by managing relationships with DB/DC clients and developing new business opportunities. This is a hybrid role.

A leading global asset management firm, this company provides innovative investment solutions tailored to meet the evolving needs of individual and institutional clients. With a strong presence in Japan, it leverages deep market expertise and a research-driven approach to deliver long-term value.

Keywords:

ビジネス, 営業, セールス, アカウントマネジメント, 求人, 外資系

Job Ref: E82402

Responsibilities:

- Lead sales initiatives targeting DB/DC clients and prospects to achieve pension team goals
- Coordinate proposal preparation, including RFP responses and presentation materials for public offerings
- Strengthen client relationships through regular reviews, prompt communication, and cross-selling opportunities
- Build and maintain partnerships with consultants and plan sponsors to identify and pursue new business
- Collaborate with team members to support overall organisational objectives
- Manage client data and meeting records using Salesforce CRM

Requirements:

- More than 5 years of experience in DB Pension sales
- Experience in DC business is desired
- Proficient in MS Office Suite
- Understanding of the financial services industry
- Knowledge in investment management
- Native level Japanese; business level written and spoken English

Company Description

We've been a driving force in the Japanese bilingual recruitment market, providing high quality candidates for our clients and access to the best jobs for over 20 years. We operate a team-based profit share system which, we believe, sets us apart from the majority of competitors by enabling us to always put the interests of our clients and candidates first. That means we can find the best fit for employer and job seeker, and we never push people into unsuitable roles.