



Product Merchandising Specialist

マーチャンダイザー（MD）のご経験のある方は歓迎です。

Job Information

Recruiter

JAC Recruitment Co., Ltd.

Hiring Company

非公開

Job ID

1568691

Industry

Apparel, Fashion

Company Type

International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

5 million yen ~ 6.5 million yen

Work Hours

09:00 ~ 17:30

Holidays

【有給休暇】有給休暇は入社時から付与されます 入社7ヶ月目には最低10日以上 【休日】完全週休二日制 土 日 祝日 年末年始 ...

Refreshed

February 21st, 2026 02:00

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

【求人No NJB2335748】

This job description is not meant to be an all inclusive list of duties and responsibilities but constitutes a general definition of the position's scope and function in the company.

General Position Summary:

The Product Merchandiser will drive the assortment direction and marketplace strategies brand business in the Japan wholesale and retail channels. As an industry category market expert the job is to be the go to person for all product related

matters. Primary responsibility will be to collaborate with the sales team Production Development team and Marketing and be the voice of our market. Building good relationships and collaborating with the US headquarters are required.

Essential Functions/Responsibilities:

- Creates and enhances innovative products that increase customer satisfaction.
- Supports manufacturing and design activities by developing prototypes for products.
- Researches outdoor market and materials sales data to ensure that products are viable and
- Presents the seasonal product line to internal external stakeholders.
- Proactively reviews cost roll ups for accuracy and analyzes business to achieve margin goals.
- Partners with all the key stakeholders at each key milestone and deliver an assortment of product that meets the financial strategic needs of the brand. Partners collaborates with cross functional leaders.
- Identifies issues clearly communicates the problem internally/externally and offers solutions to course correct in a timely manner.
- Reviews samples for accuracy with Design.
- Sends comments communicates clearly and purposefully with overseas teams to drive the business forward.

Required Skills

Specific Job Skills:

- Extensive knowledge of outdoor apparel product development
- Proven working experience as a Merchandiser or in related field
- Strong team collaboration skills
- Ability to read write and speak English and collaborate with overseas colleagues or business partners
- Creative and innovative thinking
- Strong problem solving abilities
- Ability to operate independently and follow general guidelines
- Physical ability to use computer hardware/software including typing and sitting and standing for extended periods

Experience:

- Minimum 3years of experience as a product merchandising specialist in the outdoor or fashion industry.
- Strong passion for outdoor activities and fashion.
- Proficiency in Excel Word and Outlook; experience with Illustrator and PDM systems is a plus.
- Excellent verbal and written communication skills including the ability to lead meeting and deliver presentations.
- Ability to manage multiple tasks in a fast paced environment and prioritize workloads to meet deadlines.
- Detail oriented and accountable for deliverables; make ensure accuracy before passing work to the next team member.
- Strong team player with a positive attitude and flexible mindset.
- Self Starter with a proactive approach curiosity and creative problem solving skills.

Company Description

ご紹介時にご案内いたします