



## Demand Planner

外資系車載音響メーカーでの募集です。フォーキャスティングのご経験のある方は歓迎...

### Job Information

**Recruiter**

JAC Recruitment Co., Ltd.

**Hiring Company**

外資系車載音響メーカー

**Job ID**

1568607

**Industry**

Automobile and Parts

**Company Type**

International Company

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

5.5 million yen ~ 8 million yen

**Work Hours**

09:15 ~ 18:00

**Holidays**

【有給休暇】有給休暇は入社後4ヶ月目から付与されます 初年度 10日 4か月目から 【休日】完全週休二日制 土 日 祝日 年末...

**Refreshed**

January 22nd, 2026 05:00

### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Native

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

Permission to work in Japan required

### Job Description

【求人No NJB2346106】

■自動車システム部門の予測および需要計画機能を管理・主導、需要計画、及びフォーキャスティング、需要予測の精度向上、在庫レベルの最適化、そして販売・運用計画（S OP）プロセスのサポートにおいて重要な役割を担っていただきます。

【Key Responsibilities】

**■Demand Forecasting Planning:**

- ・ Develop and manage demand forecasts based on sales trends historical data market insights and OEM demand signals.
- ・ Collaborate closely with sales engineering and product teams to gather input on sales trends new product launches and customer specific requirements.
- ・ Lead monthly demand review meetings at the OEM level and adjust forecasts based on changes in the business environment.

**■Sales Operations Planning (S OP) :**

- ・ Play a key role in the S OP process working cross functionally to balance demand and supply minimize demand variability and optimize inventory levels.
- ・ Communicate forecast adjustments risks and opportunities to the supply chain operations and finance teams to support effective decision making.
- ・ Analyze historic forecast accuracy pacing and demand variability to identify trends and provide root cause analysis

**■Long Range Sales Planning:**

- ・ Support the Sales teams to maintain long range sales plan track target business opportunities and run new business return maps (business cases)

**■Process Improvement:**

- ・ Establish new and refine existing forecasting processes methodologies and tools to improve accuracy and efficiency.
- ・ Drive continuous improvement initiatives in demand planning and S OP processes to streamline workflows and enhance data integrity.

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## Required Skills

**【必須】**

- ・ 製造業でのデマンドプランニング・フォーカスティング又はサプライチェーンのご経験5年以上
- ・ ERPのご経験 (SAP Kinaxis Saphranなどの営業統計システムの利用経験尚可)
- ・ 自動車業界でのご経験尚可
- ・ 英語ビジネスレベル

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## Company Description

ご紹介時にご案内いたします