



シンガポールの求人なら  
JAC Recruitment Singapore

## PR/096380 | Sales Executive

### Job Information

**Recruiter**

JAC Recruitment Singapore

**Job ID**

1568059

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

Singapore

**Salary**

Negotiable, based on experience

**Refreshed**

December 9th, 2025 10:33

### General Requirements

**Minimum Experience Level**

Over 1 year

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### JOB DESCRIPTION

- Assist in identifying and develop new business opportunities in target markets
- Build and maintain a strong sales pipeline through active prospecting.
- Conduct market research to understand customer needs, industry trends, and competitor activities.
- Present and promote the company's products to potential clients.
- Implement strategic sales plans for market penetration and revenue growth.
- Manage the entire sales cycle from initial contact to deal closure with supervision.
- Build and maintain long-term relationships with key stakeholders.

- Collaborate with internal teams on pricing, proposals, and customer support.
- Achieve monthly and quarterly sales targets
- Provide regular sales reports and insights to Management

#### JOB REQUIREMENT

- Min. Diploma or Degree in Business or related fields
- Fresh graduates are welcome; 1-2years of experience in building materials is an advantage
- Strong interpersonal and communication skills to engage with diverse stakeholders
- Highly sales driven, motivated and resilient with a positive attitude.
- Self-Motivated & Team player
- Fluent in written and spoken English; proficiency in Korean language is an advantage
- Proficiency in Microsoft Office Applications
- Willing to travel (as often as once/month)

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

Kashmiethaa V Chandran

JAC Recruitment Pte Ltd

EA Personnel: R24122846

EA Personnel Name: KASHMIETHAA V CHANDRAN

#LI-JACSG

#countrysingapore

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#### Company Description