



PR/159900 | Sales & Marketing Executive

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1568027

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

February 3rd, 2026 09:02

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

Our client is a MNC company specializing in producing epoxy encapsulation molding compounds for the semiconductor industry. They are now seeking for experienced Sales & Marketing Executive to drive their business growth.

Job Responsibilities

- Provide excellent service to existing accounts to generate revenue for the company
- Develop and implement sales strategies to achieve business development
- Maintain close contact with clients, addressing customer issues, queries, and requirements
- Prepare monthly sales reports with sales data and project updates for HQ
- Participate in conferences, group meetings, and exhibitions to deliver presentations at customer sites
- Monitor payment status (credit control), stock control, delivery status, and shipping arrangements for overseas clients

Job Requirements

- Candidate must possess at least a diploma in any field
- At least 1- 2 years of sales experience in semiconductor or industrial market
- Excellent communication and presentation skills
- Knowledge of MS Office, i.e., Excel, Word, and PowerPoint
- Good working attitude, responsibility, and self-motivation in assisting customers and taking initiative
- Willing to travel to Northern Region of Malaysia
- Able to start work immediately or within short notice is an added advantage

Interested applicants, feel free to click APPLY NOW.
#LI-JACMY

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Company Description