



JAC Recruitment

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JAC Recruitment Malaysia

## PR/159891 | Sales Engineer

## Job Information

## Recruiter

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## Job ID

1568019

## Industry

Automobile and Parts

## Job Type

Permanent Full-time

## Location

Malaysia

## Salary

Negotiable, based on experience

## Refreshed

January 20th, 2026 07:00

## General Requirements

## Minimum Experience Level

Over 1 year

## Career Level

Mid Career

## Minimum English Level

Fluent

## Minimum Japanese Level

None

## Minimum Education Level

Associate Degree/Diploma

## Visa Status

No permission to work in Japan required

## Job Description

## Company Overview

A leading provider of advanced adhesives, sealants, and chemical solutions for automotive, electronics, and industrial applications are seeking a Sales Engineer to innovation, we deliver high-quality products and services that meet the evolving needs of our customers.

## Job Responsibilities:

- Drive sales growth by managing existing customers and actively seeking new business opportunities.
- Achieve assigned sales targets and complete tasks with timely reporting.
- Participate in weekly meetings and monthly meetings at KL office (Penang staff travel required).
- Maintain strong customer relationships across OEM and Aftermarket segments (factories, dealers, distributors, workshops, hardware shops).
- Adapt to evolving sales strategies and contribute to company revenue through proactive engagement.

**Job Requirements:**

- Diploma or Degree holder.
- 1–2 years of experience in sales (fresh graduates will be considered).
- Own a car and willing to travel/outstation as needed.
- Strong communication, negotiation, and relationship-building skills.
- Self-motivated, target-driven, and able to work independently under minimal supervision.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

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**Company Description**