



PR/159891 | Sales Engineer

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1568019

Industry

Automobile and Parts

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

January 20th, 2026 07:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company Overview

A leading provider of advanced adhesives, sealants, and chemical solutions for automotive, electronics, and industrial applications are seeking a Sales Engineer to innovation, we deliver high-quality products and services that meet the evolving needs of our customers.

Job Responsibilities:

- Drive sales growth by managing existing customers and actively seeking new business opportunities.
- Achieve assigned sales targets and complete tasks with timely reporting.
- Participate in weekly meetings and monthly meetings at KL office (Penang staff travel required).
- Maintain strong customer relationships across OEM and Aftermarket segments (factories, dealers, distributors, workshops, hardware shops).
- Adapt to evolving sales strategies and contribute to company revenue through proactive engagement.

Job Requirements:

- Diploma or Degree holder.
- 1–2 years of experience in sales (fresh graduates will be considered).
- Own a car and willing to travel/outstation as needed.
- Strong communication, negotiation, and relationship-building skills.
- Self-motivated, target-driven, and able to work independently under minimal supervision.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description