



## PR/118621 | Sales Engineer (SaaS)

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1568010

**Industry**

IT Consulting

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

February 17th, 2026 07:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Basic

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Position: Sales Engineer (SaaS Solutions)****Location: Bangkok (BTS/MRT Accessible)****Key Responsibilities****Pre-Sales**

- Collaborate with the sales team to develop effective strategies for new customer acquisition.
- Prepare and deliver technical proposals and documentation.
- Create and execute product demonstrations.
- Conduct presentations and address technical inquiries during Q&A sessions.
- Support implementation and onboarding for new clients.

**Post-Sales**

- Deliver training sessions for existing customers.
- Provide technical support, including troubleshooting and usage guidance.

**Partner Support**

- Share technical knowledge of our products with partners.
- Assist partner sales teams with technical expertise.
- Respond to technical inquiries from partners.

**Development**

- Perform custom development for our SaaS platform using JavaScript and no-code tools.

**Additional Responsibilities**

- Act as the first point of contact during service incidents (e.g., outages).
- Support internal system development and operations.
- Participate in internal meetings and cross-functional projects.

**Qualifications**

- Minimum 3 years of experience as a Sales Engineer or System Engineer.
- Hands-on programming experience.

**Language Skills**

- English: Business level proficiency.
- Japanese (Would be advantage)

**Business Experience**

- Experience in system proposal and solution design.
- Previous work experience in a SaaS product company.
- Project management experience.

**Technical Skills**

- Proficiency in JavaScript.
- Familiarity with SaaS platforms and no-code tools.

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Company Description