



PR/118609 | Sales (Japanese Speaking)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1567515

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

February 10th, 2026 06:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Sales (Japanese Speaking)

Salary: 30,000 – 40,000THB

Location: BTS Saladeng, MRT Silom

Our client is a operates primarily in the electronics Industry, specifically focusing on the wholesale and trading of electronic components and devices

Key Responsibilities of the position:

- Preparing and submitting sales proposals promptly upon receiving new inquiries from existing clients.

- Conducting field visits to customer sites to maintain relationships, understand needs, and identify opportunities.
- Efficiently responding to and following up on all new customer inquiries.
- Proactively approaching customers on the provided client list to secure new orders and expand business.
- Providing comprehensive support to the Japanese sales staff, including essential translation and interpretation services
- Managing sales activities within designated operational areas, including but not limited to Rayong, Chonburi, Ayutthaya, and Lopburi.
- Utilizing the company car with a driver for all business-related travel and field visits

Qualifications

- Japanese (both spoken and written) is mandatory for effective communication with Japanese colleagues and clients.
- Proven experience in Sales, preferably within the electronics or manufacturing sectors in Thailand.
- Strong communication, negotiation, and interpersonal skills.
- Proactive, result-oriented, and customer-focused mindset

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

Company Description