



PR/095407 | Fragrance Sales

## Job Information

### Recruiter

JAC Recruitment Vietnam Co., Ltd

### Job ID

1567466

### Industry

Chemical, Raw Materials

### Job Type

Permanent Full-time

### Location

Vietnam

### Salary

Negotiable, based on experience

### Refreshed

February 24th, 2026 14:00

## General Requirements

### Minimum Experience Level

Over 3 years

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

None

### Minimum Education Level

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

## Job Description

### JOB RESPONSIBILITIES

- Responsible for the sales and marketing of our range of fragrance to prospect and existing clients in the assigned territory of Vietnam market
- Responsible for the development of an annual fragrance sales budget and reporting on sales budget performance as assigned by Sales Manager
- Responsible for the growth of the business as well as for the profitable performance of the sales, meeting sales target in the assigned territory
- Responsible for creating marketing opportunity for new products, complementing existing range of products and supporting the regional businesses for expansion and growth
- Liaise closely with Head Office and other Affiliates and clients on sales and market information
- Keep abreast of Fragrance product trends, concepts and applications and be aware of competitor's activities
- Identify proactively opportunities for potential product concepts and presentations

### JOB REQUIREMENTS

- Degree in Chemical or Business or related discipline or equivalent in years of similar experience

- Honest, pleasant and good interpersonal skills
- Teamwork, good communication and presentation skills
- Proficient in English both oral and written
- Self motivator with eagerness and enthusiasm
- Having sense of consumer's taste and behavior
- Having ability to Fragrance smell evaluation
- Microsoft Office application software
- Sales experience, preferably in Fragrance

#LI-JACVN

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Company Description