



JAC Recruitment

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JAC Recruitment Vietnam

PR/095407 | Fragrance Sales

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1567466

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

February 10th, 2026 06:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

JOB RESPONSIBILITIES

- Responsible for the sales and marketing of our range of fragrance to prospect and existing clients in the assigned territory of Vietnam market
- Responsible for the development of an annual fragrance sales budget and reporting on sales budget performance as assigned by Sales Manager
- Responsible for the growth of the business as well as for the profitable performance of the sales, meeting sales target in the assigned territory
- Responsible for creating marketing opportunity for new products, complementing existing range of products and supporting the regional businesses for expansion and growth
- Liaise closely with Head Office and other Affiliates and clients on sales and market information
- Keep abreast of Fragrance product trends, concepts and applications and be aware of competitor's activities
- Identify proactively opportunities for potential product concepts and presentations

JOB REQUIREMENTS

- Degree in Chemical or Business or related discipline or equivalent in years of similar experience

- Honest, pleasant and good interpersonal skills
- Teamwork, good communication and presentation skills
- Proficient in English both oral and written
- Self motivator with eagerness and enthusiasm
- Having sense of consumer's taste and behavior
- Having ability to Fragrance smell evaluation
- Microsoft Office application software
- Sales experience, preferably in Fragrance

#LI-JACVN

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Company Description