



PR/095401 | Sales Manager

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1567463

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

January 27th, 2026 11:01

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Location: VSIP II-A, Vinh Tan, HCMC

Employment type: Full-time

JOB RESPONSIBILITIES

- Develop and implement sales strategies to achieve business targets.
- Lead, train, and motivate the sales team to meet performance goals.
- Maintain and expand customer networks domestically and internationally.
- Monitor market trends and propose new business approaches.
- Coordinate with internal departments (Logistics, Accounting, Technical, etc.) to ensure smooth operations.
- Prepare periodic sales reports for the Management Board.
- Bachelor's degree in Business Administration, Economics, Chemistry, or related fields.
- Minimum 5 years of experience in sales of plastic resins / PVC raw materials.
- Good English skills (communication and technical reading).
- Strong leadership, negotiation, and analytical skills.
- Strategic mindset, result-oriented, and able to work under pressure.
- Preferred candidates with industry customer connections or experience working with Japanese/Korean/Taiwanese/

Vietnamese PVC using companies in cables industry, medical industry,...

JOB REQUIREMENTS

BENEFITS

- Competitive salary based on experience and performance.
- Sales incentives and annual performance bonuses.
- Professional working environment with long-term career prospects.
- Full social and health insurance benefits as per Vietnamese labor law.

#LI-JACVN

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Company Description