



PR/159886 | Business Development

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1567454

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

January 27th, 2026 10:01

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description:

- Find and create new business opportunities.
- Build and maintain strong client relationships, understanding their needs for current and future business.
- Keep updated on market trends, competitors, and industry developments.
- Follow up with clients on progress and negotiations.
- Work under the guidance of your Head of Department to ensure smooth task execution.
- Provide logistics solutions to customers and suppliers.
- Regularly report business activities and progress to your Head of Department.
- Collaborate with other departments.
- Prepare reports and presentations as needed.

Job Requirements:

- Possess at least a Diploma.
- Fresh graduates are welcomed to apply.
- Mandarin proficiency is an added advantage.
- Willing to travel locally and internationally.
- Possess good communication and interpersonal skills.

#LI-JACMY

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Company Description