



## PR/159886 | Business Development

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1567454

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

January 27th, 2026 10:01

### General Requirements

**Minimum Experience Level**

Over 1 year

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Job Description:**

- Find and create new business opportunities.
- Build and maintain strong client relationships, understanding their needs for current and future business.
- Keep updated on market trends, competitors, and industry developments.
- Follow up with clients on progress and negotiations.
- Work under the guidance of your Head of Department to ensure smooth task execution.
- Provide logistics solutions to customers and suppliers.
- Regularly report business activities and progress to your Head of Department.
- Collaborate with other departments.
- Prepare reports and presentations as needed.

**Job Requirements:**

- Possess at least a Diploma.
- Fresh graduates are welcomed to apply.
- Mandarin proficiency is an added advantage.
- Willing to travel locally and internationally.
- Possess good communication and interpersonal skills.

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#### Company Description