



PR/159886 | Business Development

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1567454

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

February 24th, 2026 11:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description:

- Find and create new business opportunities.
- Build and maintain strong client relationships, understanding their needs for current and future business.
- Keep updated on market trends, competitors, and industry developments.
- Follow up with clients on progress and negotiations.
- Work under the guidance of your Head of Department to ensure smooth task execution.
- Provide logistics solutions to customers and suppliers.
- Regularly report business activities and progress to your Head of Department.
- Collaborate with other departments.
- Prepare reports and presentations as needed.

Job Requirements:

- Possess at least a Diploma.
- Fresh graduates are welcomed to apply.
- Mandarin proficiency is an added advantage.
- Willing to travel locally and internationally.
- Possess good communication and interpersonal skills.

#LI-JACMY

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

Company Description