



PR/159880 | Sales Business Development Manager

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1567449

Industry

Business Consulting

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

February 24th, 2026 10:01

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

JOB RESPONSIBILITIES

- Identify and develop relationships with industry professionals to generate new business opportunities
- Attend industry events and other meetings to stay abreast of market conditions, competition, and establish relationships with existing clients and prospects.
- Provide ongoing progress updates on new business development activities and other key indicators to the management team.
- Coordinate and assist in the proposal process with marketing and project management teams.
- Assist with strategic planning and allocation of company's resources, including market research and competitors' analysis.
- Develop presentations to pitch to prospective clients.
Involve in project tendering

JOB REQUIREMENTS

- Bachelor's Degree in any field

- Minimum 5 years of working experience in construction or property, construction consulting firm, oil & gas industry or related.
- Possess good working attitude
- Able to work independently and self-motivated
- Preferably someone who has strong network in related industries
- Preferably experience in tendering projects, knowledge in legal terms is an added advantage.
- Willing to travel within Malaysia and overseas

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Company Description