



## PR/159880 | Sales Business Development Manager

### Job Information

**Recruiter**

[JAC Recruitment Malaysia](#)

**Job ID**

1567449

**Industry**

Business Consulting

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

January 27th, 2026 10:01

### General Requirements

**Minimum Experience Level**

Over 6 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### JOB RESPONSIBILITIES

- Identify and develop relationships with industry professionals to generate new business opportunities
- Attend industry events and other meetings to stay abreast of market conditions, competition, and establish relationships with existing clients and prospects.
- Provide ongoing progress updates on new business development activities and other key indicators to the management team.
- Coordinate and assist in the proposal process with marketing and project management teams.
- Assist with strategic planning and allocation of company's resources, including market research and competitors' analysis.
- Develop presentations to pitch to prospective clients.
- Involve in project tendering

#### JOB REQUIREMENTS

- Bachelor's Degree in any field

- Minimum 5 years of working experience in construction or property, construction consulting firm, oil & gas industry or related.
- Possess good working attitude
- Able to work independently and self-motivated
- Preferably someone who has strong network in related industries
- Preferably experience in tendering projects, knowledge in legal terms is an added advantage.
- Willing to travel within Malaysia and overseas

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#### Company Description