



PR/118578 | Sales

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1566559

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

January 6th, 2026 09:01

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client specializes in Chemical & Plastics business

Position:

Sales (PTFE & Fabric)

Salary:

30,000 – 45,000THB

Location:

Bangkok and ESB area

Key Responsibilities of the position:

- Manage and supervise existing client (40%) and seek new sales (60%).
automotive / electronic components industry
- Cold calling, set up appointment with potential client and handle product demonstration.
- Develop and implement sales plan and sales strategy to meet the sales target.
- Conducting marketing research and activities.

- Provide on technical support and advise any customer inquiry.
- Troubleshoot and resolve any issues that arise during the process and after sales service.

Qualifications required:

- Bachelor's degree in any related field.
- Minimum of 2 years of experience in Plastic, PTFE or Fabric (is a plus).
- Good communication both Thai and English.
- Ability to work on site (BKK and ESB area).

Benefits:

- Transportation Allowance
- Car Maintenance & Gasoline
- Mobile phone
- Health Insurance

- Provident Fund
- Company Trip
- Bonus
- Other leaves as per Thai law

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Company Description