



PR/118551 | JS SALES MANAGER

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1566545

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

February 3rd, 2026 11:01

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Key Responsibilities:

- Develop and execute sales strategies to acquire new clients, primarily Japanese manufacturing companies in Thailand.
- Build and maintain strong relationships with clients, partners, and stakeholders.
- Coordinate with Japanese headquarters to ensure alignment on business goals, reporting, and project execution.
- Support project implementation by liaising with local construction and operations partners.
- Monitor market trends and identify new business opportunities in the renewable energy sector.
- Prepare reports, proposals, and presentations in both English and Japanese as needed.

Requirements:

- Bachelor degree in any related field.
- B to B Sales experience / no hesitation to expand
- Experience in solar panels is preferred, but those with a solid understanding of electrical are also welcome to apply.
- Math skills and comfort with working with numbers are also important.

- Car license (Company will provide company car)
- Leader, Manager personality
- Japanese proficiency at a business level and intermediate English is considerable.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description