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JAC Recruitment Thailand

## PR/118537 | Sales Engineer

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1566536

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

December 23rd, 2025 03:00

### General Requirements

**Minimum Experience Level**

Over 1 year

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

We are a substation equipment manufacturer with the headquarter in Kyoto. As a company that manufactures power capacitors and panel gas circuit breakers mainly in Thailand.

We are currently growing our clientele outside of Thailand, including in Japan, North America, Europe, Asia, and the rest of the world. To better serve our customers, we'll keep improving the manufacturing technology we've developed in each of our businesses.

**Job Title:** Sales Engineer (Japanese Speaking)

**Business Type:** Manufacturing

**Location:** Navanakorn, Pathumthani

**Job Type:** Full-Time, Monday-Friday 08:00-17:30 hrs.

**Responsibilities:**

- Responsible for the Busduct business, which is part of the company's operations
- Coordinate and communicate with Japanese clients both in Thailand and overseas
- Tasks include receiving orders, preparing quotations, achieving sales targets, handling sales-related documents, maintaining existing customers, and finding new ones
- Occasional on-site visits to clients, e.g., industrial estates in Chonburi

**Qualifications:**

- Bachelor's degree in Electrical Engineering, Electronics, or related fields
- Experience in sales-related roles such as Sales Engineer or Sales Coordinator is preferred, but fresh graduates are welcome
- Language Skills
  - Japanese language proficiency at JLPT N3 or above
  - English communication level

**Benefits**

- Company shuttle service : from Laksi, Donmueng BKK, Ayutthaya main road
- Uniform provided
- Free lunch
- Group insurance
- Medical allowance
- Annual bonus (based on company performance)
- Annual salary adjustment
- Company trips & parties
- Birthday allowance
- Provident fund (company provide 4% as maximum)
- Other benefits
- Company car for client's visitation / if personal car, able to claim the gasoline fees.

**How to Apply:** If you meet the qualifications and are excited about this opportunity, please submit your resume and a cover letter by click "APPLY" We look forward to hearing from you!

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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**Company Description**