



PR/118379 | Sales Manager

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1566526

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

November 25th, 2025 11:47

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Sales Manager (Agricultural Industry)

Salary: 70,000 – 100,000THB +/- (Negotiable)

Location: Bangkok

Our client is big brand Project Consultant for Agricultural Industry,

Key Responsibilities of the position:

- Sales Strategy and Performance Management
- Target Setting: Develop and execute quarterly and annual strategic sales plans to maximize revenue and profitability in the assigned territory.

- Market Analysis: Analyze market data, planting seasons, competitor activities, and industry trends to identify new business opportunities.
- Key Account and Relationship Management
- Existing network and contacts within the agricultural industry.
- Direct farm sales or working within the agricultural community
- Invite farmers to join the company project
- Product Expertise: Maintain comprehensive product expertise across the company's agricultural portfolio.

Qualifications

- Bachelor's degree or higher in Business Administration, Marketing, Agronomy, Crop Science, Animal Science, or a related agricultural field.
- Minimum of 5 years of progressive sales experience, with at least 2-3 years in a sales management role specifically within the Agricultural Industry.
- Skills: Excellent leadership, team management, and problem-solving skills. Strong written and verbal communication skills in English.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description