



PR/095378 | Sales Manager - (Electric / Electronics - Low / Medium Voltage)

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1566480

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

December 23rd, 2025 02:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

Our client is a global-leader in electric & electronics components.

We are seeking an experienced and dynamic Sales Manager in Hanoi. The ideal candidate will have a strong background in industrial electrical components, excellent communication skills, and the ability to build and maintain relationships with clients. Fluency in Mandarin is a must, as you will work closely with Chinese-speaking partners and suppliers.

Job Responsibilities

- Develop and implement sales strategies to achieve revenue targets for electric components.
- Identify new business opportunities and maintain strong relationships with existing clients.
- Conduct market research to understand customer needs, industry trends, and competitive landscape.
- Prepare and present sales reports, forecasts, and budgets to senior management.
- Collaborate with technical and product teams to ensure customer satisfaction and resolve issues promptly.
- Negotiate contracts and pricing with clients and suppliers.
- Represent the company at trade shows, exhibitions, and industry events.

Job Requirements

- Bachelor's degree in Electrical Engineering, Business Administration, or related field.
- Minimum 5 years of experience in sales, preferably in electrical components or industrial products.
- Proven track record of achieving sales targets and managing a team.
- Fluent in Mandarin (spoken and written) and proficient in English.
- Strong negotiation, communication, and interpersonal skills.
- Ability to work independently and handle multiple priorities in a fast-paced environment.
- Familiarity with industrial electrical components is highly desirable.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description